



Newsletter - October 2021

A Message from Jason Wilson, KADA President



Greetings Kentucky dealers,

It is hard to believe that we are just a few weeks away from the holiday season! What a year this has been for our industry as we all continue to navigate through uncharted waters. Whether that comes in the form of a global pandemic, a new administration in Washington, D.C., supply chain issues, or being able to maintain any semblance of inventory, 2021 has had more drama than a Hallmark movie. Yet, it could be

worse.

This month, KADA held our District meetings throughout the Commonwealth and saw many of our great dealers in person. There, we discussed the state of your association, heard from some of our legislative friends, and spent some time discussing KADA's legislative agenda for 2022 and what we have done to date on that.

In short, we are full speed ahead on working towards modernization with the clerk's offices which will ultimately allow dealers to begin the title and registration process from the store. We have had multiple meetings with all of the stakeholders involved in this initiative. That list includes the Transportation Cabinet, clerk leadership and a third party vendor who would provide that link between your stores and the county clerk offices. We also testified before the task force committee in late September. All of these meetings have been extremely productive and I believe we are in a position to actually make something happen on this long-standing issue. While the devil is always in the details, I believe we truly have broad-based support on moving forward in this

direction. The next few months will be critical as we look to continue this path forward. As always, we will keep you posted as things progress.

This month also marked KADA elections. We are pleased with those who have agreed to serve the dealer body of Kentucky and look forward to introducing our 2022 Board of Directors next month post board meeting.

We will also be sending out our dues invoices for 2022. Now, more than ever, we need your full support. We are at a critical time in our industry and your membership is key.

As a KADA member, you are able to take advantage of our host of resources and there has never been a better time to be a part of the association! We will continue to expand our services in support of your dealership operations. Be a part of some great education opportunities, networking meetings and events, and new health and benefits services that are all coming soon.

We are on the move at KADA, please be engaged and continue to be part of the process.

KADA News

Subscribe your staff to our newsletter!

Make sure your staff stays up-to-date and involved by having them subscribed to our newsletter. It's important that the key members of your dealership, like General Managers, CFO's, Fixed Operations and Controllers, receive our communications.

Send an email to Melissa Peach at mpeach@kyada.com with the names and emails of staff members you'd like to get subscribed.

KADA Member Dues

Keep an eye out for your 2022 member dues! They will be mailed out in November.

You can return your dues to the KADA office at 152 Consumer Ln, Frankfort, KY 40601, by January 15th.

Kentucky Horsepower Podcast



Don't forget to check out Kentucky Horsepower, the official podcast of KADA!

In case you missed our last episode, we sat down with **Kevin Tynan, Senior Automotive Analyst of Bloomberg Intelligence**, to chat about inventory levels,

parts and service supplies, the push for electric vehicles and more.

As always, you can subscribe to the podcast on **Apple Music**, **Spotify** or by simply clicking the link below. You can also watch the videos on our **YouTube** channel.

Kentucky Horsepower Podcast

KADA Events

2021 District Meetings

We had an amazing tour through Kentucky for our 2021 **District Meetings**. Thank you to all the dealers, legislators and sponsors who participated!

Hosted by our KADA Board of Directors, we discussed 2022 legislative priorities, association activities and important industry updates.

Check out some photos below from Lexington, Louisville, Paducah and Bowling Green.



Lexington Country Club attendees



Dan Renshaw, NADA Director, in Bowling Green



Senator Damon Thayer addressing members at the Lexington Country Club



Chairwoman Kim Huffman, Representative Patrick Flannery & President Jason Wilson. Flannery received a Legislative Award for his efforts with HB 278 PPP Loan Tax Deductibility



Chair-Elect Nancy Sparks at the Lexington Country Club



Louisville Attendees at the Hurstbourne Country Club



Senator Mike Nemes addressing members in Louisville



Representative Randy Bridges speaking to Paducah attendees



President Jason Wilson giving an Association update in Bowling Green



Steve Church with Shepherd Insurance speaking to members about the KADA Health Insurance plan.

The logo for Kadet, featuring the word "kadet" in a bold, blue, lowercase sans-serif font. The logo is set against a white rectangular background.

Your Support Drives
Industry Forward

KADET Contribution



Melissa Peach
KADET Treasurer

Ensuring that legislators understand our industry and the impact that proposed legislation could have on **your business** – for good or bad – is a primary function of your KADA team.

Being successful on this front relies on the relationships that we have built and continue to build and nurture with senators and delegates from every locality on your behalf. And we need your help.

If you haven't done so already, please contribute today.

Below is a list of KADA's President, Senate and House Club members as of the distribution of this newsletter.

President's Club Level - \$2,000

Tammy Coats
Kevin Collins
Shane Collins
Nancy DeCastro
Tom Gill
Gary Haupt
Kimberlee Huffman
Dann T. Hughes
Robert Marshall
Mark Pogue
Dan Renshaw
Timothy Sparks
Larry Stovesand
Carl Swope
Mike Tewell

President's Club Level - \$1,500

Lynn Alexander
Ray Cottrell Jr.
David Daunhauer
Dick Heaton
Tim Kanaly
Dwain Taylor

President's Club Level - \$1,000

Bob Allen
Alton Blakley, Jr.
Duke Brubaker
Steve Bachman
Larry Craig
Joe Cross
Joe Cummins
Dan Glass
Mark Gold
Bob Hook, III
David Jagers
Jim Johnson
Todd Justice
Jack Kain
David Moore
Steve Pinkham
Wilson Sisk
Fred Tolsdorf
John Zimmer

Senate Club Level- \$800

House Club Level- \$500

Travis Flaherty
Patti Powell
Michael Reid
Richard Swope
Larry Turpen

Click here to donate today!



Motor Vehicle Commission Corner

Dealer and Salesperson License Renewal started October 1st and must be submitted online at: <https://mvc.ky.gov/Pages/Online-Renewal.aspx>. If you need assistance with the online renewal process you can email Chrissy.paige@ky.gov.

Preferred Partner Spotlight: Bellavia Blatt, PC



With more than 33 years of experience in Dealership Law, Bellavia Blatt, PC is KADA's exclusively endorsed provider for retail warranty reimbursement services.

KADA preferred partners are an integral part of our organization. Please support those who support your association.

For more information, contact:
Keith Gitman
kgitman@dealerlaw.com
516-873-3000

[Visit KADA Preferred Providers](#)

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